

**SUPPLIER AND ROYALTY AGREEMENT**

THIS AGREEMENT made as of the 23rd day of November, 1999

BETWEEN:

**DAD'S PRODUCTS COMPANY, INC.**, a corporation existing under the laws of the State of Pennsylvania

(hereinafter called "Dad's")

- and -

**PET LIFE FOODS, INC.**, a corporation existing under the laws of the State of Illinois

(hereinafter called "Pet Life")

- and -

(Dad's and Pet Life being hereinafter each referred to as a "Buyer" or collectively referred to as the "Buyers")

- and -

**GAINES PET FOODS CORP.**, a corporation existing under the laws of the Province of Ontario

- and -

**GAINES PET FOODS**, a partnership existing under the Province of Ontario

(hereinafter collectively referred to as the "Seller")

- and -

**SHATO HOLDINGS LTD.** a corporation existing under the laws of the Province of British Columbia

(hereinafter called the "Shareholder").



S 000099

- 2 -

**WHEREAS** the Seller has carried on the business of manufacturing, selling and distributing pet food and pet treats at the manufacturing facility located in Cobourg, Ontario;

**AND WHEREAS** the Buyers, the Seller, the Shareholder and Maple Leaf Marketing, Inc. entered into an asset purchase agreement (the "Purchase Agreement") dated the date hereof pursuant to which the Buyers agreed to purchase from the Seller certain assets;

**NOW THEREFORE THIS AGREEMENT WITNESSES** that, in consideration of the mutual covenants and agreements herein contained and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, and subject to the terms and conditions hereinafter set out, the parties hereto agree as follows:

#### **ARTICLE 1 - DEFINED TERMS**

1.1 In this Agreement and in any amendment to this Agreement, the following terms shall have the following meanings:

- (a) "Affiliate" means, with respect to any person, any other person controlling, controlled by or under common control with such person;
- (b) "Business Day" means any day other than (i) a Saturday or Sunday or (ii) a day on which chartered banks in Toronto, Canada are required to be closed;
- (c) "Control" (and its correlative terms) means the power, whether by contract, equity ownership or otherwise, to direct the policies or management of a corporation;
- (d) "Existing Pet Food Customers" means the buyers or buyer groups of the customers on Schedule "A" of the Seller as at the date of this Agreement (excluding future acquisitions and/or mergers of such buyer or buyer groups);
- (e) "Existing Pet Food Products" means any pet food product being produced by the Seller as at the date of this Agreement as listed on Schedule "A" attached hereto;
- (f) "Existing Pet Treat Customers" means the buyer or buyer groups of the customers on Schedule "A" of the Seller as at the date of this Agreement (excluding future acquisitions and/or mergers of such buyer or buyer groups);

- 3 -

- (g) **"Existing Pet Treat Products"** means any pet treat product being produced by the Seller as at the date hereof as listed on Schedule "A" attached hereto;
- (h) **"GAAP"** means generally accepted accounting principles in Canada;
- (i) **"Net Sales"** means the gross amount actually received by the Buyers for sales made in a Royalty Year, less the amount of:
  - (i) trade, quantity and cash discounts allowed;
  - (ii) discounts, credits, refunds, rebates, chargebacks and retroactive price adjustments;
  - (iii) returns and allowances;
  - (iv) any tax imposed that is appropriately deducted from sales under GAAP;
  - (v) allowance for postage, handling, insurance and duties paid for and separately identified on the invoice or other documentation maintained in the ordinary course of business;
  - (vi) excise taxes, other consumption taxes, import/export taxes, customs duties and compulsory payments to governmental authorities; and
  - (vii) any other reasonable and customary deductions which according to GAAP are *bona fide* deductions from gross sales to determine Net Sales or are otherwise considered to be in respect of "cost of goods sold" according to GAAP;such amounts being determined from the books and records of the Buyers maintained in accordance with GAAP, consistently applied;
- (j) **"Products"** means, collectively, the pet food and the pet treats to be produced by the Seller as described in Schedule "B";
- (k) **"Purchase Order"** has the meaning attributed to it in Subsection 2.1(c);
- (l) **"Supply Period"** means the period commencing on the date hereof and terminating on January 21, 2000;

S 000101

- 4 -

- (m) "Royalty Term" means the period commencing on January 1, 2000 and terminating on December 31, 2004; and
- (n) "Royalty Year" means the period from and including January 1 in any calendar year to and including December 31 in the same calendar year and the first Royalty Year shall be the period from and including January 1, 2000 to and including December 31, 2000.

## ARTICLE 2 - SUPPLY OF PRODUCT

### 2.1 Agreement to Buy and Supply

- (a) During the Supply Period, Pet Life and Dad's agree to purchase and the Seller agrees to manufacture, supply and deliver the volumes of Products identified on Schedule B. In addition, Seller shall produce and deliver, as directed by Dad's and Pet Life, on January 21, 2000, to a location or locations designated by Pet Life and/or Dad's, a volume of Product equal to (i) two weeks of average weekly sales volume for single extruded treats, (ii) eight weeks of average weekly sales volume for dual extruded treats, (iii) one week of average weekly sales volume for Variety and U.S. Burger, (iv) three weeks of average weekly sales volume for Dry Cat and (v) four weeks of average weekly for Top Choice. All Variety production shall be complete by December 20, 1999. In addition, Pet Life shall purchase excess Product from Seller in the following amounts:

- (A) up to one week average sales volume of single extruded treats, Variety, U.S. Burger, Dry Cat and Soft-Moist Products;

- (B) up to four weeks average sales volume of dual extruded treats Products; and

- (C) up to two weeks average sales volume of Top Choice Products.

To the extent Seller has inventory of Products on hand on January 21, 2000, in excess of the volume set forth above (the "Excess Inventory"), Pet Life and Dad's shall attempt to sell such inventory in the ordinary course of their business. To the extent such Excess Inventory exists and such Excess Inventory remains palatable and marketable, Pet Life and Dad's shall not produce or purchase such Products until such Excess Inventory is sold or is no longer marketable. Seller shall pay all costs related to the transportation, and/or storage of Excess Inventory. Seller shall be paid for Excess Inventory within seven days of the date that Pet Life or Dad's have received payment from a third party in respect of such Excess Inventory.

S 000102

- 5 -

- (b) Pet Life and Dad's shall pay the price identified on Schedule B for each Product, plus shipping cost pursuant to subsection (e) hereof. For all Product other than Excess Inventory, including shipping, Seller shall invoice Pet Life and Dad's on each Monday for all Product shipped in the prior week. Such invoice shall be payable in 21 days, but in no event shall the amounts due from Pet Life and Dad's exceed \$2,200,000(Cdn). Pet Life and Dad's shall have no obligation to purchase any Actrium inventory and Seller shall have no obligation to produce any Actrium product. Buyer and Seller agree to use their best efforts to work together to coordinate production schedules and any increase or decrease in Product requirements. Notwithstanding the foregoing, Seller is committed to producing and Buyer is committed to purchasing the Products identified in Schedule B and in Paragraph 2.1(i), (ii), (iii), (iv), and (v) of this Agreement.
- (c) Each of the Buyers shall, during the Supply Period, provide a written purchase order (a "Purchase Order") to the Seller directing the Seller as to the destination of the delivery of Products.
- (d) The Seller agrees to use all reasonable commercial efforts to meet the delivery dates specified in all Purchase Orders. The Seller shall promptly notify the Buyer of any delay or anticipated delay in meeting such delivery date and shall notify it of the date on which it believes delivery will be made. If Pet Life or Dad's, acting reasonably, determines that the Seller will not be able to produce and supply the Product required under this Agreement, Pet Life and/or Dad's shall take reasonable steps or expend funds to ensure production of the required Products. All such amounts expended shall be reimbursed by the Seller within 21 days of receipt by the Seller of an invoice setting forth the expenditures.
- (e) The Seller shall be responsible for all freight, postage, handling, insurance, shipping and all other costs relating to the delivery of the Products. Seller shall utilize the carriers suggested by Buyer to carry out the delivery of the Products. Buyer shall reimburse Seller for such costs within 21 days of receipt of an invoice setting out such cost together with such other back up information as may be requested by Buyer in order to substantiate such cost.
- (f) To ensure that labour will be available to produce the Products, Seller shall implement an employee retention program, which shall be funded by Seller.

## 2.2 Adjustment to Purchase Price

If, at any time during the Supply Period, the cost to the Seller of the raw materials comprising any item of Product as at the date hereof increases or decreases by more than 10%, then the Purchase Price of such Product produced after the date of such increase in raw material costs shall be

S 000103

- 6 -

increased or decreased by an amount equal to such increase in raw material costs used to produce such Product. The Seller shall provide the Buyers with such evidence and other documents as the Buyer may reasonably request as to such raw material costs.

### **2.3 Exclusivity**

Except as otherwise contemplated herein, during the Supply Period and thereafter, the Seller and Shareholder shall not manufacture, distribute, sell or offer to sell the Products or any other pet product other than at the direction of the Buyers. Notwithstanding the foregoing, the Buyers shall be entitled to manufacture and/or purchase product which is the same or similar to an item of the Products from suppliers other than the Seller.

### **2.4 Quality Control**

- (a) The Seller shall be solely responsible for the quality of the Products which it manufactures and shall comply with all the then current Good Manufacturing Practices regulations for pet food products as set forth and amended from time to time by the United States Food and Drug Administration (or any successor thereof), or comparable regulations issued by Health Protection Branch of Health Canada (or any successor thereof). The Products, when delivered in accordance with a Purchase Order, shall have a remaining shelf life of not less than nine months. The Products shall be produced in accordance with existing formulas and shall have the same appearance and quality as such products have had, or have been marketed as having, over the past 90 days.
- (b) If the Products delivered by the Seller fail to meet the quality standards set out in Section 2.4(a), then the Buyers have the right to return or cause the return of such Products to the Seller at which time the Buyers shall be relieved of their obligations to pay for such Products and such Products shall be deemed to have never been delivered for the purposes of this Agreement. Upon the return of such Products, the Buyers may, at their discretion, acting reasonably, require the Seller to replace such Products to the destination outlined in the original Purchase Order relating to such Products. Within seven days of the delivery of such replacement Products by the Seller, the Buyers shall pay to the Sellers the Purchase Price attributed to such Products.
- (c) Each of the Buyers shall have the right at any time during normal business hours to inspect the Seller's production operations, quality control facilities, procedures and records with respect to the manufacturing and the standards and specifications of the Products in order to ensure the Seller's compliance with its obligations hereunder.

- 7 -

**2.5 Return of Product by Customers**

- (a) If a third party returns any Products delivered to them to the Seller or to the Buyer because of a failure by the Seller to meet the requirements set out in Schedule "B", a failure to meet the quality standards set out in Section 2.4 above or for any other reason whatsoever resulting from the actions of the Seller, then the Buyers shall be relieved of their obligations to pay for such Products, such Products shall be deemed to have never been delivered for the purposes of this Agreement and the Seller shall refund any amounts previously paid by the Buyers to the Seller pursuant to this Agreement in connection with the purchase of such Products.

**2.6 Failure to Supply**

- (a) The Parties hereby acknowledge that the Buyers' obligations to pay to the Seller the Purchase Price for any Products arises only upon the shipment by the Seller of the Product described in Seller's invoice which is to be issued on the Monday following each week of shipments. If Products listed in the invoice are not delivered, they are to be charged back against future payments due to Seller.
- (b) Notwithstanding any reasonable commercial efforts by the Seller, the Seller hereby acknowledges that a failure to supply any of the quantity of the Product described in Schedule "B" on the proposed delivery dates may have a material adverse effect on the relationship of the Buyers with its customers and, as a result, in addition to the remedies provided to the Buyer in Section 2.4(b), the Seller shall be obligated to pay to the Buyers direct and consequential damages suffered by the Buyers as a result of the failure to supply such Product. For the purposes hereof, consequential damages shall include, without limitation, the lost income to the Buyers resulting from the loss of future sales to any customers of the Buyers who have ceased to be customers of the Buyers or who have reduced the quantity of purchases from the Buyers as a result of such failure to supply.

**2.7 Ownership of Products and Inventory**

Title to Products passes to the Buyers upon delivery by the Seller of such Product to the destination specified in a Purchase Order.

**2.8 Obligation to Operate Computer Systems**

The Seller agrees to continuously, throughout the Supply Period, operate its computer systems (including, without limitation, all order/entry systems) consistently with the past practices of the Seller. The Seller agrees to make such changes in such computer systems as suggested by Buyer, provided that such changes are compatible with the existing computer systems of the Seller without the Seller incurring any extraordinary costs or expenses.

S 000105



- 8 -

**2.9 License to Use Trademarks**

- (a) Subject to the conditions and restrictions set out below, the Buyers hereby grant to the Seller a non-transferable right to use, on a non-exclusive basis, the trademarks (the "Trademarks") purchased by the Buyers as set out in Schedule 3.1(p) of the Purchase Agreement for the purposes of enabling the Seller to comply with its obligations to manufacture and supply the Products hereunder and for no other purpose.
- (b) The grant of the license hereunder this Section 2.9 shall terminate at the end of the Supply Period or such earlier date as the Buyers, in their sole discretion, may notify the Seller; provided however, that, notwithstanding the foregoing, the Seller shall, for a period of six months from the end of the Supply Period, have the limited use of the Trademarks which relate to any finished goods inventory which the Seller owns at the end of the Supply Period and which Buyer has declined to purchase for the sole purpose of selling such inventory.
- (c) The Seller undertakes to use the Trademarks in strict accordance with the quality standards set out in Section 2.4 above and with the instructions, standards of quality and trademark specifications supplied by the Buyers from time to time, and to use each of the Trademarks only in association with the manufacture and supply of the Products by the Seller hereunder.
- (d) The Seller undertakes not to authorize any third party to use the Trademarks.
- (e) The Seller acknowledges and agrees that it has no right, title or interest in or to the Trademarks, nor any part thereof, except the use of the same as herein set out and that nothing in this Agreement shall be construed as an assignment or grant to the Seller of any right, title or interest to the Trademarks.
- (f) The Seller agrees not to challenge, directly or indirectly, the Buyers' right, title or interest in the Trademarks or any one or more of them.

**ARTICLE 3- ROYALTY PAYMENTS**

**3.1 Royalty Payments**

In consideration of the agreement set forth in Section 2.3:

- (a) Dad's and Pet Life jointly and severally agree to pay to the Seller a royalty equal to 2% of the Net Sales of Existing Pet Food Products made by Dad's to Existing Pet Food Customers for each Royalty Year during the Royalty Term.

S 000106



- 9 -

- (b) Dad's and Pet Life jointly and severally agree to pay to the Seller a royalty equal to 2% of the Net Sales of Existing Pet Treat Products made by Pet Life to Existing Pet Treat Customers for each Royalty Year during the Royalty Term.
- (c) If the total royalty payments in any Royalty Year are less than \$300,000, Dad's and Pet Life shall jointly and severally make additional payments which, in the aggregate, equal to the amount which results when the amount of royalty payments made in such Royalty Year is subtracted from \$300,000. Notwithstanding the foregoing, in no event shall Dad's and Pet Life pay to the Seller less than an aggregate of \$75,000 per quarter as computed on a cumulative quarterly basis for the applicable Royalty Year.
- (d) The maximum royalty payments payable by the Buyers to the Seller hereunder in any Royalty Year shall be \$440,000. If any payments are made in error in excess of \$440,000, the Seller shall forthwith return any excess to Pet Life, as agent for the Buyer.

### 3.2 Payment Date

The royalty payments contemplated herein shall be made by the Buyer to the Seller within 30 days from the end of each quarter of each Royalty Year.

### 3.3 Reports

- (a) If the Seller has received royalty payments less than \$440,000 in any Royalty Year, then, within 90 days after the end of such Royalty Year, the applicable Buyer shall provide the Seller with a report of the Net Sales of Existing Pet Food Products or Existing Pet Treat Products to Existing Pet Food Customers or Existing Pet Treat Customers, as the case may be, made by such Buyer. All such reports of the Buyers are to be attested to and signed by a senior officer of such Buyer as being true, complete and accurate, and shall include all of the necessary information to permit the Seller to determine that the amount of the royalty payment paid by the Buyer for each Royalty Year is the full amount which is due and payable provided, however, that a Buyer shall not be required to identify sales to any specific customer.
- (b) The Seller agrees that all information contained in such reports provided by the Buyers is confidential and shall not be used by the Seller for any purposes other than calculating the Net Sales made during any Royalty Year.

S 000107

- 10 -

### 3.4 Books and Records

Each of the Buyers shall keep true and accurate records and books of account containing all data reasonably required for the computing of and verification of the Net Sales. Such records shall be retained for at least seven years following the payment therefor and shall be available during normal business hours for inspection by the Seller or its professional representatives for the purpose of verifying the Net Sales. In the event that any such inspection shows an underpayment by a Buyer for any Royalty Year, then such Buyer shall pay to the Seller the amount of such underpayment within 15 days of the completion of such inspection by the Seller in addition to interest which would have accrued on the amount of such underpayment at the U.S. prime rate from time to time charged plus 5% (calculated from time to time from the end of the preceding Royalty Year until the date on which underpayment is made to the Seller. In the event that any such inspection shows an underpayment by a Buyer in excess of five percent for the preceding Royalty Year, then such Buyer shall pay to the Seller the reasonable costs of the inspection incurred by the Seller.

## ARTICLE 4- GENERAL PROVISIONS

### 4.1 Indemnification

(a) The Seller hereby agrees to assume liability for, and does hereby agree to indemnify, protect, save and keep harmless each of the Buyers and their respective successors, assigns, legal representatives, agents and servants, from and against, any and all liabilities, obligations, losses, damages, penalties, claims, actions, suits, costs, expenses or disbursements (including legal fees and expenses) of any kind and nature whatsoever which may be imposed on, incurred by or asserted against either of the Buyers or any of their respective successors, assigns, legal representatives, agents and servants (whether or not also indemnified against by the manufacturer(s) or any other person), in any way relating to or arising out of this Agreement or any documents contemplated hereby, or the performance or enforcement of any of the terms hereof, or in any way relating to or arising out of all third party claims arising out of, or in connection with, the production by the Seller of the Products or the sale or consumption of the Products provided, however, that the Seller shall not be required to assume any liabilities for or indemnify the Buyers hereunder this Section 4.1 as a result of the negligence of the Buyers.

(b) Under no circumstance will the aggregate costs payable by the Seller to the Buyers pursuant to Section 4.1(a) hereunder exceed the aggregate of the following amounts:

- (i) the Purchase Price (as such term is defined in the Purchase Agreement); and
- (ii) the aggregate of all amounts payable by Dad's and Pet Life pursuant to Section 3.1 hereunder.

S 000108

- 11 -

- (c) No claim may be made hereunder by the Buyers against the Seller as a result of a breach of the representations, warranties and covenants of the Seller provided herein after the date which is two years from the end of the Supply Period.

#### 4.2 Right of Set-Off

Each of the Buyers shall have the right to satisfy any amount owing from time to time by such Buyer to the Seller by reducing such amount by any amount from time to time owing by the Seller to such Buyer, howsoever arising (and whether arising under this agreement or otherwise) including any amount owing to such Buyer pursuant to the Seller's indemnification pursuant to section 4.1 hereof or pursuant to the Purchase Agreement.

#### 4.3 Binding Arbitration

- (a) In the event of a dispute under this Agreement, the parties shall, by notice to the other party (a "Demand to Arbitrate"), elect that the matter be settled by arbitration in accordance with the Commercial Arbitration Rules of the American Arbitration Association ("AAA") by one arbitrator, chosen by the AAA, who shall administer the arbitration. The costs and expenses of any such arbitration shall be borne by the parties as determined by the arbitrator. Any such election to arbitrate shall be binding on all parties to this Agreement.
- (b) Should the arbitrator so appointed die, resign, refuse or become unable to act before a decision is given, the vacancy shall be filled by the AAA. The place of arbitration shall be Dallas, Texas. It is the agreement of the parties hereto that the arbitrator render a decision within six months of the date of the Demand to Arbitrate and that the parties use their reasonable commercial efforts to assist the arbitrator to render such decision within such time frame.
- (c) The award and all decisions of the arbitrator shall be final and binding upon the parties and there shall be no appeal therefrom to any court except as expressly permitted by the law of the place of arbitration. Judgment upon the award rendered by the arbitrator may be entered in any court having jurisdiction thereof. In the event of any conflict between the rules of the arbitral authority and this Section, the provisions of this Section shall govern.

#### 4.4 Assignment

Neither this Agreement nor any of the rights, interests, or obligations hereunder shall be assigned by any of the parties hereto, whether by operation of law or otherwise; provided, however, that upon notice to the Seller and without releasing either of the Buyers from any of their obligations or liabilities hereunder, a Buyer may assign or delegate any or all of its rights or obligations under this Agreement to any Affiliate of such Buyer or any person with or into which such Buyer or any parent company of such Buyer merges or consolidates.

S 000109

- 12 -

The Seller agrees that upon receipt of written notice from a Buyer of such assignment, the Seller shall perform all of its obligations hereunder for the benefit of such Buyer's assignee and agrees to execute and deliver to such Buyer such documentation as such assignee may reasonably require.

Following the performance by Seller of its obligations pursuant to Article 2 hereof, Seller may assign its rights hereunder to any Affiliate of Seller; and upon receipt of written notice from Seller of such assignment, Buyer shall perform its remaining obligations hereunder for the benefit of such Seller's assignee, but nothing contained herein shall affect Seller's obligations hereunder.

#### **4.5 Entire Agreement**

This Agreement and all schedules attached hereto constitute the entire agreement between the parties hereto relating to the subject matter of this Agreement and supersede all prior agreements, letters of intent, understandings, agreements, representations, warranties or other provisions, express or implied with respect thereto, and no amendments of any provision hereof shall be binding on any party hereto unless consented to in writing by all parties.

#### **4.6 Waiver of Breach**

The parties hereto mutually covenant and agree that a waiver by any party of a breach of any of the terms of this Agreement by another party shall not be deemed a waiver of any subsequent breach of the terms of this Agreement.

#### **4.7 Invalid Provisions**

If any provision of this Agreement should be determined by a tribunal of competent jurisdiction to be invalid, illegal or unenforceable in any respect, such determination shall not impair or affect the validity, legality or enforce ability of the remaining provisions hereof, and each provision of this Agreement is to be considered separate, severable and distinct, except those which are an integral part of or are otherwise clearly inseparable from such invalid or unenforceable part or provision.

#### **4.8 Currency**

Unless otherwise indicated, all dollar amounts referred to in this Agreement are expressed in United States currency.

S 000110

- 13 -

#### 4.9 Relationships of Parties

Nothing in this Agreement shall be deemed or construed to constitute between the parties hereto the relationship of principal and agent, nor to create any partnership, joint venture or other form of legal association of any nature whatsoever. None of the parties is hereby constituted a legal representative of another party for any purpose whatsoever; and neither is granted any right or authority hereunder to assume or create, whether in writing or otherwise, any obligation or responsibility, express or implied, or to make any representation, warranty or guarantee, or otherwise to act in any manner in the name of the other party.

#### 4.10 Notice

- (a) All notices shall be in writing in English and shall be sent by registered mail or facsimile to the following addresses unless otherwise instructed by notice to the other party:

If to the Buyers to: Pet Life Foods, Inc.  
c/o Sowell & Co.  
3131 McKinney Avenue  
Suite 200  
Dallas, Texas 75204

Attn: Alan Brown

Facsimile: (214) 871-3320

Dad's Products Company, Inc.  
P.O. Box 451  
Meadville, PA 16335

Attn: President

Facsimile: (814) 453-4530

with a copy to: Aird & Berlis  
BCE Place  
181 Bay Street  
Suite 1800, Box 754  
Toronto, Ontario M5J 2T9

Attn: Jay A. Lefton

Facsimile: (416) 863-1515

S 000111

- 14 -

- and -

Knox McLaughlin Gornall & Sennett, P.C.  
120 West 10th Street  
Erie, Pennsylvania 16501-1461

Attn: Robert G. Dwyer, Esquire

Facsimile: (814) 453-4530

If to the Seller, to:

Gaines Pet Foods Corp.  
c/o Shato Holdings, Ltd.  
4088 Cambie Street, Suite 300  
Vancouver, B.C.  
V52 2X8

Facsimile: (604) 874-4567

Attn: Sultan Thiara, Chief Financial Officer

with a copy to: Lang Michener

BCE Place  
181 Bay Street  
Suite 2500, Box 747  
Toronto, Ontario M5J 2T7

Attn: Howard M. Drabinsky

Facsimile: (416) 365-1719

- (b) All notices shall be deemed to have been duly given and received (i) on the fifth Business Day following the sending thereof by registered mail, or (ii) on the day such facsimile is sent, provided such day is a Business Day, failing which it shall be deemed to be received on the next Business Day.

- 15 -

**4.11 Further Assurances.**

The parties hereto covenant and agree to sign such other papers, cause such meetings to be held, resolutions passed and by-laws enacted, exercise their vote and influence, do and perform and cause to be done and performed such further and other acts and things as may be necessary or desirable in order to give full effect to this agreement and every part hereof. Each of the Buyers is hereby authorized by the Seller to cause this Agreement or other instruments to be filed or recorded for the purposes of showing such Buyer's interest in the Assets and the Seller agrees to execute and deliver all such instruments at the request of such Buyer and that such Buyer may execute and deliver such instruments for and on behalf of the Seller.

**4.12 Counterparts.**

This Agreement may be executed and delivered (including by facsimile transmission) in one or more counterparts, all of which shall be considered one and the same agreement and shall become effective when one or more counterparts have been signed by each of the parties and delivered to the other parties, it being understood that all parties need not sign the same counterpart.

**4.13 Governing Law; Choice of Forum.**

This Agreement is governed by the laws of the Province of Ontario (without reference to its rules of conflicts of law) and the laws of Canada applicable therein. Each of the parties hereto hereby irrevocably attorn to the non-exclusive jurisdiction of the courts of the Province of Ontario with respect to any matters arising out of this Agreement.

**4.14 Successors and Assigns**

This Agreement shall be binding upon and enure to the benefit of each of the Buyers and the Seller and their respective successors and assigns.

**4.15 Time is of the Essence**

Time shall be of the essence of this Agreement and of every part hereof and no extension or variation of this Agreement shall operate as a waiver of this provision.

**4.16 Obligations Joint and Several**

Unless otherwise noted herein, the obligations hereunder of the Buyers, on the one hand, and of the Seller and the Shareholder, on the other hand, are joint and several.

S 000113



- 16 -

#### 4.17 Extended Meanings

In this Agreement, words importing the singular number include the plural and vice versa.

#### 4.18 Guarantee by the Shareholder

The Shareholder hereby guarantees, as principal obligator and not as surety, in favour of each of the Buyers the due and punctual performance by the Seller of its obligations hereunder and agrees to indemnify each of the Buyers in respect of any failure by the Seller to duly and punctually perform its obligations hereunder. The guarantees and indemnities are given herein on the basis that same are unconditional and irrevocable and that such guarantees and indemnities shall not be abrogated, prejudiced or affected by any act or omission which would or might abrogate or prejudice or affect the liability of the Shareholder generally.

**4.19 Change of Control of Buyers.** The Buyers shall give prior written notice (the "Change of Control Notice") to the Seller at least 15 days prior to an anticipated date of either the sale, directly or indirectly, of greater than 50% of the voting securities of a Buyer or the sale, directly or indirectly, of all or substantially all of a Buyer's assets (either event being a "Change of Control"). If the Seller provides the Buyers, in writing within 15 days after the date of the Change of Control Notice, that the Seller, acting reasonably, is not satisfied that the creditworthiness of the party purchasing the securities or of the Buyer after giving effect to the Change of Control, in the case of a sale of the securities of a Buyer, or the party purchasing the assets of the applicable Buyer, in the case of a sale of the assets of a Buyer, is equal to or greater than the creditworthiness of such Buyer as at the date of the Change of Control Notice (failing which the Seller shall be deemed to have consented to the Change of Control for the purposes hereof), then the Change of Control may not be completed without the Buyers, contemporaneously with the closing of the Change of Control, paying to the Seller the amount which is equal to the present value (based upon a discount rate of 7.5%) of the future royalty payments (the "Remaining Royalty Payments") required to be made by the Buyers to the Seller during the remainder of the Royalty Term.

For the purposes hereof, each Remaining Royalty Payment shall be deemed to be made on the 30th day after the end of each quarter of the applicable calendar year and shall be equal to the amount which results when:

S 000114

- 16 -

- (a) the sum of all royalty payments previously made by the Buyers to the Seller prior to the date of the Change of Control Notice
- is divided by
- (b) the number of calendar quarters of the Royalty Term attributable to the royalty payments referred to in (a) above.

In the case of a sale of the assets of a Buyer, if the Seller is satisfied with the creditworthiness of the party purchasing such assets as contemplated above, then such party shall be required to execute this Agreement and guarantee the obligations of such Buyer hereunder.

IN WITNESS WHEREOF this Agreement has been executed under seal by the parties hereto as of the date written above.

**DAD'S PRODUCTS COMPANY, INC.**Per: 

G. Thomas Lang  
President  
Authorized Signing Officer

**PET LIFE FOODS, INC.**Per: 

Alan Brown  
Chairman  
Authorized Signing Officer

**GAINES PET FOODS CORP.**Per: 

Name: Kim Bortnick  
Title: Sec. Treas.  
Authorized Signing Officer

S 000115

- 17 -

**GAINES PET FOODS CORP.**, in its capacity as a  
partner of Gaines Pet Foods

Per: 

Name: Kim Bortnak  
Title: Sec. Treas.  
Authorized Signing Officer

**SHATO HOLDINGS LTD.**

Per: 

Name: Kim Bortnak  
Title: V.P. Asst. Sec. & Treasurer  
Authorized Signing Officer

::ODMA\PCDOCS\DOCS\764403\BLA

S 000116

NOV-23-00 05:40PM FROM: Long Michener

KNOX LAW FIRM

4163608600

T-531 P.02/10 F-200

0002

## SCHEDULE "A"

Stop & Shop		
Stop & Shop Beef & Cheese 12/6 oz. Stop & Shop Chewy Bones 12/6 oz. Stop & Shop Bite Size 12/6 oz. Stop & Shop Variety 10/4 lb. Stop & Shop Lean Variety 10/4 lb. Stop & Shop Deli Car 6/3.5 lb.	Pet Treat Pet Food	Stop & Shop Stop & Shop Stop & Shop Stop & Shop Stop & Shop Stop & Shop
Kash N. Karry		
Kash N Karry Chewy Bones 12/6 oz. Kash N Karry Beef & Cheese 12/6 oz. Kash N Karry Bite Size 12/6 oz.	Pet Treat	Kash N Karry Kash N Karry Kash N Karry
Kroger		
Kroger Beef & Cheese 12/6 oz. Kroger Bite Size 12/6 oz. Kroger Chewy Bones 12/6 oz. Kroger Variety 10/4 lb. Kroger Lean Variety 10/4 lb. Kroger Lean Variety 1/20 lb. Kroger Variety 1/20 lb. Kroger Beef Burger 6/72 oz. Kroger Cheese Burger 6/72 oz.	Pet Treat Pet Food Pet Treat	Kroger Kroger Kroger Kroger Kroger Kroger Kroger Kroger Kroger
Smith's		
Smith's Beef & Cheese 12/6 oz. Smith's Variety 10/4 lb. Smith's Variety 1/20 lb. Smith's Beef Burger 6/72 oz. Smith's Deli Car 6/3.5 lb.	Pet Treat Pet Food Pet Treat Pet Food	Fred Meyer Fred Meyer Fred Meyer Fred Meyer Fred Meyer
Laura Lynn		
Laura Lynn Variety 10/4 lb. Laura Lynn Variety 1/20 lb. Laura Lynn Premium Blend 6/3.5 lb.	Pet Food	Ingles Ingles Ingles
Pathmark		
Pathmark Variety 10/4 lb. Pathmark Variety 1/20 lb. Pathmark Gourmet Dry Cat 6/3.5 lb.	Pet Food	C&S C&S C&S

S 000117

Gaines Pet Foods																			
Volume / Pricing Models for Pet Life																			
US Burger																			
	Avg Week	Opening Inventory	Scheduled Production	Total Available	Sales Nov 22-26	Sales Nov 28-3	Sales Dec 6-10	Sales Dec 13-17	Sales Dec 20-24	Sales Dec 27-31	Sales Jan 3-7	Sales Jan 10-14	Total 8 weeks	Inventory @ Jan 14	# weeks Inventory	Current Price	Current Net Price	Price to Pet Life	Total Revenue
Beef Burger 13.5lb	630	4,498	1,802	6,300	630	630	630	630	630	630	630	630	5,040	1,260	2.0	\$ 6.85	\$ 6.71	\$ 4.56	28,758
Cheese Burger 13.5 lb	1,267	4,730	7,940	12,670	1,267	1,267	1,267	1,267	1,267	1,267	1,267	1,267	10,134	2,538	2.0	\$ 6.85	\$ 6.71	\$ 4.56	57,837
Me & My Dog Beef Burger 672 oz	149	1,084	406	1,490	149	149	149	149	149	149	149	149	1,192	288	2.0	\$ 9.95	\$ 9.75	\$ 6.63	9,860
Me & My Dog Cheese Burger 672 oz	1,852	5,779	-	2,602	1,852	1,852	1,852	1,852	1,852	1,852	1,852	1,852	1,572	1,030	5.2	\$ 9.95	\$ 9.75	\$ 6.63	17,253
Food Lion Cheese Burger 366 oz	1,852	5,779	11,259	17,038	1,666	1,666	1,666	1,666	1,666	1,666	1,666	1,666	13,332	3,706	2.0	\$ 6.35	\$ 6.22	\$ 4.23	72,059
Food Lion Beef Burger 672 oz	576	1,444	3,855	5,299	576	576	576	576	576	576	576	576	4,146	1,153	2.0	\$ 9.35	\$ 9.16	\$ 6.23	33,017
Food Lion Cheese Burger 672 oz	768	1,931	5,135	7,066	691	691	691	691	691	691	691	691	5,528	1,538	2.0	\$ 9.35	\$ 9.16	\$ 6.23	44,027
Hannaford Cheese Burger 366 oz	255	1,204	1,346	2,550	255	255	255	255	255	255	255	255	2,041	509	2.0	\$ 5.00	\$ 4.90	\$ 3.33	8,497
Hannaford Beef Burger 672 oz	167	1,550	100	1,650	167	167	167	167	167	167	167	167	1,337	313	1.9	\$ 10.06	\$ 9.86	\$ 6.70	11,062
Southern Home Beef Burger 672oz	73	410	719	730	73	73	73	73	73	73	73	73	587	143	1.9	\$ 10.20	\$ 10.00	\$ 6.80	4,962
Southern Home Cheese Burger 672oz	84	490	350	840	84	84	84	84	84	84	84	84	668	172	2.1	\$ 11.57	\$ 11.34	\$ 7.71	6,477
Southern Home Beef Burger 366oz	86	409	451	860	86	86	86	86	86	86	86	86	686	174	2.0	\$ 6.71	\$ 5.60	\$ 3.81	3,272
Southern Home Cheese Burger 366oz	108	114	968	1,080	108	108	108	108	108	108	108	108	887	213	2.0	\$ 6.26	\$ 6.13	\$ 4.17	4,505
Von's Beef Burger 672 oz	110	248	852	1,100	110	110	110	110	110	110	110	110	880	220	2.0	\$ 11.70	\$ 11.47	\$ 7.80	8,577
Von's Cheese Burger 672 oz	84	744	176	920	84	84	84	84	84	84	84	84	672	248	3.0	\$ 11.70	\$ 11.47	\$ 7.80	7,173
Safeway Beef Burger 672 oz	424	609	3,631	4,240	424	424	424	424	424	424	424	424	3,392	848	2.0	\$ 11.70	\$ 11.47	\$ 7.80	33,059
Safeway Cheese Burger 672 oz	672	547	6,173	6,720	672	672	672	672	672	672	672	672	5,376	1,344	2.0	\$ 11.70	\$ 11.47	\$ 7.80	52,395
Pet Club Beef Burger 672 oz	332	643	2,677	3,320	332	332	332	332	332	332	332	332	2,655	665	2.0	\$ 11.00	\$ 10.78	\$ 7.33	24,337
Pet Club Cheese Burger 672 oz	384	1,873	1,967	3,840	384	384	384	384	384	384	384	384	3,071	769	2.0	\$ 11.00	\$ 10.78	\$ 7.33	28,149
Kroger Beef Burger 672 oz	415	1,059	3,091	4,150	415	415	415	415	415	415	415	415	3,324	826	2.0	\$ 9.95	\$ 9.75	\$ 6.63	27,517
Kroger Cheese Burger 672 oz	632	1,305	5,015	6,320	632	632	632	632	632	632	632	632	5,058	1,262	2.0	\$ 9.95	\$ 9.75	\$ 6.63	41,906
Smith's Beef Burger 672 oz	79	58	734	790	79	79	79	79	79	79	79	79	632	158	2.0	\$ 10.50	\$ 10.29	\$ 7.00	5,528
Me & My Dog																			
Me & My Dog 104 lb	368	3,339	-	3,339	368	368	368	368	368	368	368	368	3,107	232	0.6	\$ 15.00	\$ 14.70	\$ 10.00	5,528
Me & My Dog Cheese 104 lb	435	1,228	2,252	3,480	435	435	435	435	435	435	435	435	3,477	3	0.0	\$ 17.50	\$ 17.15	\$ 11.66	33,377
Me & My Dog Cheese 104 lb @ \$1.99	248	257	1,727	1,984	248	248	248	248	248	248	248	248	1,987	(3)	(0.0)	\$ 15.00	\$ 14.70	\$ 10.00	40,584
Beef 1071.6kg (Canada)																			
Beef 671.6kg (Canada)	985	1,248	12,542	13,790	985	985	985	985	985	985	985	985	7,883	5,907	6.0	\$ 24.25	\$ 23.77	\$ 16.16	222,849
Beef 141kg (Canada)	31	1,482	-	1,482	31	31	31	31	31	31	31	31	249	1,233	39.6	\$ 14.55	\$ 14.26	\$ 9.70	14,370
Chicken 1071.6kg (Canada)	245	1,421	2,009	3,430	245	245	245	245	245	245	245	245	1,964	1,466	6.0	\$ 6.12	\$ 6.00	\$ 4.08	13,989
Chicken 671.6kg (Canada)	357	869	4,129	4,998	357	357	357	357	357	357	357	357	2,852	2,146	6.0	\$ 24.25	\$ 23.77	\$ 16.10	80,769
Beef & Cheese 1071.6kg (Canada)	23	881	-	881	23	23	23	23	23	23	23	23	186	695	29.9	\$ 14.55	\$ 14.26	\$ 9.70	8,542
Beef & Cheese 1071.6kg (Canada)	53	192	550	742	53	53	53	53	53	53	53	53	423	319	6.0	\$ 24.25	\$ 23.77	\$ 16.16	11,991

S 000118

Games Pet Foods		Volume in Cases														Total Revenue					
Volume / Pricing Models for Pet Life		Avg Week YTD	Opening Inventory	Scheduled Production	Total Available	Sales Nov 22-28	Sales Nov 29-3	Sales Dec 6-10	Sales Dec 13-17	Sales Dec 20-24	Sales Dec 27-31	Sales Jan 3-7	Sales Jan 10-14	Total 8 weeks	Inventory @ Jan 14	# weeks Inventory	Current Price	Current Net Price	Price to Pet Life	Total Revenue	
Dry Cat																					
Love My Cat 6/3.5 lb		111	375	957	1,332	111	111	111	111	111	111	111	111	885	447	4.0	\$ 14.50	\$ 14.21	\$ 9.66	12,871	
BiLo Premium Blend 6/3.5 lb		196	312	2,040	2,352	196	196	196	196	196	196	196	196	1,572	780	4.0	\$ 13.50	\$ 13.23	\$ 9.00	21,160	
Richford Premium Blend 6/3.5 lb		41	363	129	492	41	41	41	41	41	41	41	41	325	167	4.1	\$ 14.00	\$ 13.72	\$ 9.33	4,590	
Southern Home Premium Blend 6/3.5 lb		25	102	198	300	25	25	25	25	25	25	25	25	199	101	4.1	\$ 15.87	\$ 15.55	\$ 10.58	3,173	
Finast Premium Blend 6/3.5 lb		61	166	566	732	61	61	61	61	61	61	61	61	488	244	4.0	\$ 13.50	\$ 13.23	\$ 9.00	6,595	
Pet Club Doll Cat 6/3.5 lb		68	310	505	816	68	68	68	68	68	68	68	68	542	274	4.0	\$ 14.00	\$ 13.72	\$ 9.33	7,613	
Stop & Shop Doll Cat 6/3.5 lb		102	74	1,150	1,224	102	102	102	102	102	102	102	102	813	411	4.0	\$ 13.50	\$ 13.23	\$ 9.00	11,012	
Smith's Doll Cat 6/3.5 lb		45	48	492	540	45	45	45	45	45	45	45	45	361	179	4.0	\$ 13.50	\$ 13.23	\$ 9.00	4,858	
Laura Lynn Premium Blend 6/3.5 lb		77	319	605	924	77	77	77	77	77	77	77	77	614	310	4.0	\$ 14.00	\$ 13.72	\$ 9.33	8,621	
Padmark Gourmet Dry Cat 6/3.5 lb		63	600	156	756	63	63	63	63	63	63	63	63	506	250	4.0	\$ 14.65	\$ 14.36	\$ 9.76	7,381	
Wels Total Pet Dry Cat 6/3.5 lb		41	972	-	972	41	41	41	41	41	41	41	41	325	647	15.9	\$ 14.00	\$ 13.72	\$ 9.33	9,068	
Harris Teeler Premium Blend 6/3.5 lb		70	469	371	840	70	70	70	70	70	70	70	70	580	280	4.0	\$ 14.00	\$ 13.72	\$ 9.33	7,837	
Titan Dry Cat 120kg (Canada)		-	-	1,548	1,548	387	387	387	387	-	-	-	-	1,548	-	#DIV/0!					
NOTED: PRODUCED IN CANADA																					
Purina Veg. Bones 12/4.5 oz		-	3	-	3	-	-	-	-	-	-	-	-	-	-	3	#DIV/0!	\$ 14.08	\$ 13.80	\$ 9.38	28
Purina Veg. Bones 12/7.1 oz		-	1	-	1	-	-	-	-	-	-	-	-	-	-	1	#DIV/0!	\$ 15.08	\$ 14.78	\$ 10.05	10
Purina Veg. Bones 12/10.5g (Canada)		56	1,778	-	1,778	56	56	56	56	56	56	56	56	450	1,328	23.6	\$ 17.70	\$ 17.35	\$ 11.80	20,972	
Purina Veg. Bones 12/12.8g (Canada)		93	1,737	-	1,737	93	93	93	93	93	93	93	93	748	989	10.6	\$ 17.70	\$ 17.35	\$ 11.80	20,488	
Chlorophyll 12/12.8g (Canada)		163	2,776	-	2,776	163	163	163	163	163	163	163	163	1,302	1,474	9.1	\$ 17.70	\$ 17.35	\$ 11.80	32,744	
Cheese 12/12.8g (Canada)		156	2,228	-	2,228	156	156	156	156	156	156	156	156	1,252	976	6.2	\$ 17.70	\$ 17.35	\$ 11.80	26,280	
Bulk Variety 96/64g (Canada)		11	494	-	494	11	11	11	11	11	11	11	11	90	404	35.8					
ACTR1UM Biscuits - Skin & Coat 6/330g (Canada)		-	377	423	800	-	-	-	-	-	-	-	-	-	800	#DIV/0!	\$ 8.14	\$ 7.98	\$ 5.42	4,340	
ACTR1UM Biscuits - Energy Boost 6/330g (Canada)		-	251	549	800	-	-	-	-	-	-	-	-	-	800	#DIV/0!	\$ 8.96	\$ 8.78	\$ 5.97	4,777	
ACTR1UM Biscuits - Echinacea 6/330g (Canada)		-	972	-	972	-	-	-	-	-	-	-	-	-	972	#DIV/0!	\$ 8.96	\$ 8.78	\$ 5.97	5,804	
ACTR1UM Biscuits - Shark Cart 6/330g (Canada)		-	670	130	800	-	-	-	-	-	-	-	-	-	800	#DIV/0!	\$ 8.96	\$ 8.78	\$ 5.97	4,777	
ACTR1UM Biscuits - Digestive 6/330g (Canada)		-	251	549	800	-	-	-	-	-	-	-	-	-	800	#DIV/0!	\$ 8.14	\$ 7.98	\$ 5.42	4,340	
ACTR1UM Bones 12/12.8g (Canada)		-	2,396	-	2,396	-	-	-	-	-	-	-	-	-	2,396	#DIV/0!	\$ 13.87	\$ 13.59	\$ 9.24	22,146	
ACTR1UM Bones 24/64g (Canada)		-	2,396	-	2,396	-	-	-	-	-	-	-	-	-	2,396	#DIV/0!	\$ 15.15	\$ 14.85	\$ 10.10	24,190	
ACTR1UM Dry - Highly Active 5/3.5kg (Canada)		-	585	-	585	-	-	-	-	-	-	-	-	-	585	#DIV/0!	\$ 3.65	\$ 3.59	\$ 2.44	1,427	
ACTR1UM Dry - Highly Active 1/9.1kg (Canada)		-	359	-	359	-	-	-	-	-	-	-	-	-	359	#DIV/0!	\$ 7.79	\$ 7.63	\$ 5.19	1,864	
ACTR1UM Dry - Highly Active 1/18kg (Canada)		-	35	-	35	-	-	-	-	-	-	-	-	-	35	#DIV/0!	\$ 15.71	\$ 15.40	\$ 10.47	366	
ACTR1UM Dry - Normally Active 5/3.5kg (Canada)		-	148	-	148	-	-	-	-	-	-	-	-	-	148	#DIV/0!	\$ 3.36	\$ 3.29	\$ 2.24	331	
ACTR1UM Dry - Normally Active 1/9.1kg (Canada)		-	238	-	238	-	-	-	-	-	-	-	-	-	238	#DIV/0!	\$ 7.49	\$ 7.34	\$ 4.99	1,188	
ACTR1UM Dry - Normally Active 1/18kg (Canada)		-	328	-	328	-	-	-	-	-	-	-	-	-	328	#DIV/0!	\$ 13.06	\$ 12.80	\$ 6.70	2,855	
ACTR1UM Dry - Moderately Active 5/3.5kg (Canada)		-	179	-	179	-	-	-	-	-	-	-	-	-	179	#DIV/0!	\$ 3.31	\$ 3.24	\$ 2.21	395	
ACTR1UM Dry - Moderately Active 1/9.1kg (Canada)		-	121	-	121	-	-	-	-	-	-	-	-	-	121	#DIV/0!	\$ 7.27	\$ 7.12	\$ 4.84	586	
ACTR1UM Dry - Moderately Active 1/18kg (Canada)		-	146	-	146	-	-	-	-	-	-	-	-	-	146	#DIV/0!	\$ 3.66	\$ 3.59	\$ 2.44	356	
ACTR1UM Dry - Puppy 5/3.5kg (Canada)		-	359	-	359	-	-	-	-	-	-	-	-	-	359	#DIV/0!	\$ 7.79	\$ 7.63	\$ 5.19	1,864	
ACTR1UM Dry - Puppy 1/9.1kg (Canada)		-	-	-	-	-	-	-	-	-	-	-	-	-	-	#DIV/0!					
ACTR1UM Dry - Puppy 1/18kg (Canada)		-	-	-	-	-	-	-	-	-	-	-	-	-	-	#DIV/0!					
ACTR1UM Dry - Puppy 1/20kg (Canada)		-	-	-	-	-	-	-	-	-	-	-	-	-	-	#DIV/0!					
Totals		34,081	174,360	236,709	411,069	34,292	34,292	34,217	34,050	33,189	33,053	32,882	32,847	268,824	142,245					2,723,684	

S 000119

**Chines Pet Foods**  
**Volume / Pricing Models for Pet Life**

cv-00350\_Sum Document 23-3 Filed 09/26/2005 Page 22 of 33

Volume / Pricing Models for Pet Life																		
Volume In Cases																		
Avg Week	Opening Inventory	Scheduled Production	Total Available	Sales Nov 22-25	Sales Nov 25-3	Sales Dec 6-10	Sales Dec 13-17	Sales Dec 20-24	Sales Dec 27-31	Sales Jan 3-7	Sales Jan 10-14	Total 8 weeks	Inventory @ Jan 14	# weeks Inventory	Current Price	Current Net Price	Prior to Pet Life	Total Revenue
Nugglets & Nibbles 10/4 lb	305	1,412	1,838	305	305	305	305	305	305	305	305	2,442	608	2.0	\$ 20.00	\$ 19.60	\$ 13.33	40,650
Nugglets & Nibbles 5/8 lb	263	1,435	1,195	263	263	263	263	263	263	263	263	2,105	525	2.0	\$ 19.50	\$ 19.11	\$ 12.99	34,176
Nugglets & Nibbles 1/20 lb	104	224	816	104	104	104	104	104	104	104	104	835	205	2.0	\$ 19.70	\$ 19.31	\$ 13.13	13,653
Nugglets & Nibbles 120 lb@7.99	380	4,803	-	380	380	380	380	380	380	380	380	3,040	1,763	4.5	\$ 6.75	\$ 6.62	\$ 4.50	21,605
Nugglets & Nibbles 120 lb@6.99	113	2,564	-	113	113	113	113	113	113	113	113	903	1,761	15.6	\$ 6.30	\$ 6.17	\$ 4.20	11,184
Kash & Karry 5/8 lb	45	360	90	45	45	45	45	45	45	45	45	360	877	7.8	\$ 7.00	\$ 6.86	\$ 4.66	8,303
Food Lion Variety 10/4 lb	504	1,361	3,679	5,040	453	453	453	453	453	453	453	3,626	90	2.0	\$ 17.15	\$ 16.81	\$ 11.43	5,143
Food Lion Variety 5/8 lb	508	674	3,898	4,572	457	457	457	457	457	457	457	3,658	1,414	2.8	\$ 16.50	\$ 16.17	\$ 11.00	55,418
Food Lion Variety 1/20 lb	1,857	4,125	12,588	16,713	1,672	1,672	1,672	1,672	1,672	1,672	1,672	13,372	914	1.8	\$ 17.15	\$ 16.81	\$ 11.43	52,252
BiLo Variety 10/4 lb	196	1,235	725	1,960	196	196	196	196	196	196	196	1,568	392	2.0	\$ 17.35	\$ 17.00	\$ 11.56	66,491
BiLo Variety 1/20 lb	491	2,486	2,424	4,910	491	491	491	491	491	491	491	3,927	983	2.0	\$ 5.97	\$ 5.85	\$ 3.98	22,662
Richfood Variety 10/4 lb	45	-	-	-	-	-	-	-	-	-	-	-	-	-	\$ 16.32	\$ 15.99	\$ 10.88	19,534
Richfood Variety 1/17.5 lb@7.99	54	20	-	20	-	-	-	-	-	-	-	-	-	-	\$ 6.25	\$ 6.13	\$ 4.17	83
Hannaford Variety 120 lb	271	2,948	-	2,948	271	271	271	271	271	271	271	2,168	780	0.4	\$ 5.60	\$ 5.49	\$ 3.73	11,001
Southern Home Variety 10/4 lb	49	1,032	-	1,032	49	49	49	49	49	49	49	388	644	13.3	\$ 18.87	\$ 18.49	\$ 12.57	12,977
Southern Home Variety 1/20 lb	158	859	721	1,580	158	158	158	158	158	158	158	1,265	315	2.0	\$ 6.45	\$ 6.32	\$ 4.30	6,791
Southern Home Lean Variety 10/4 lb	28	165	115	280	28	28	28	28	28	28	28	226	54	1.9	\$ 12.58	\$ 12.33	\$ 8.38	2,347
Southern Home Lean Variety 1/20 lb	79	120	670	790	79	79	79	79	79	79	79	632	158	2.0	\$ 6.19	\$ 6.07	\$ 4.13	3,259
Finast Variety 10/4 lb	102	523	497	1,020	102	102	102	102	102	102	102	813	207	2.0	\$ 13.88	\$ 13.60	\$ 9.25	9,435
Finast Variety 1/20 lb	158	5,532	-	5,532	158	158	158	158	158	158	158	1,265	4,267	27.0	\$ 5.97	\$ 5.85	\$ 3.98	22,009
Finast Lean Variety 10/4 lb	36	423	-	423	36	36	36	36	36	36	36	289	134	3.7	\$ 13.88	\$ 13.60	\$ 9.25	3,913
Finast Lean Variety 1/20 lb	124	214	1,028	1,240	124	124	124	124	124	124	124	984	246	2.0	\$ 5.97	\$ 5.85	\$ 3.98	4,933
Pet Club Variety 10/4 lb	339	611	2,579	3,390	339	339	339	339	339	339	339	2,710	680	2.0	\$ 19.80	\$ 19.40	\$ 13.19	44,730
Pet Club Variety 1/20 lb	964	2,366	7,274	9,640	964	964	964	964	964	964	964	7,708	1,932	2.0	\$ 5.77	\$ 5.65	\$ 3.85	37,067
Stop & Shop Variety 10/4 lb	79	371	419	790	79	79	79	79	79	79	79	632	158	2.0	\$ 17.35	\$ 17.00	\$ 11.56	9,134
Stop & Shop Lean Variety 10/4 lb	-	239	11	250	25	25	25	25	25	25	25	200	50	2.0	\$ 17.35	\$ 17.00	\$ 11.56	2,991
Kroger Variety 10/4 lb	308	934	2,146	3,080	308	308	308	308	308	308	308	2,466	614	2.0	\$ 17.25	\$ 16.91	\$ 11.50	35,406
Kroger Lean Variety 10/4 lb	203	450	1,580	2,030	203	203	203	203	203	203	203	1,626	404	2.0	\$ 17.25	\$ 16.91	\$ 11.50	23,336
Kroger Lean Variety 1/20 lb	910	926	8,174	9,100	910	910	910	910	910	910	910	7,280	1,820	2.0	\$ 5.75	\$ 5.64	\$ 3.83	34,869
Smith's Variety 10/4 lb	1,520	6,371	8,029	15,200	1,520	1,520	1,520	1,520	1,520	1,520	1,520	12,157	3,043	2.0	\$ 5.75	\$ 5.64	\$ 3.83	58,243
Smith's Variety 1/20 lb	56	172	388	560	56	56	56	56	56	56	56	452	108	1.9	\$ 18.54	\$ 18.17	\$ 12.36	6,919
Laura Lynn Variety 10/4 lb	133	1,980	-	1,980	133	133	133	133	133	133	133	1,068	914	6.9	\$ 6.07	\$ 5.95	\$ 4.05	8,009
Laura Lynn Variety 1/20 lb	80	918	-	918	80	80	80	80	80	80	80	641	277	3.5	\$ 19.80	\$ 19.40	\$ 13.19	12,113
Laura Lynn Variety 1/20 lb	470	1,421	3,279	4,700	470	470	470	470	470	470	470	3,757	943	2.0	\$ 6.05	\$ 5.93	\$ 4.03	18,949
Pathmark Variety 10/4 lb	399	2,738	1,252	3,990	399	399	399	399	399	399	399	3,194	796	2.0	\$ 18.00	\$ 17.64	\$ 12.00	9,476
Wels Variety 10/4 lb	45	487	-	487	45	45	45	45	45	45	45	361	126	2.8	\$ 16.85	\$ 16.51	\$ 11.23	15,668
Wels Variety 1/20 lb@7.99	230	1,621	679	2,300	230	230	230	230	230	230	230	1,843	457	2.0	\$ 6.23	\$ 6.11	\$ 4.15	5,468
N&N Regular 8/1.8kg (Canada)	354	5,533	-	5,533	354	354	354	354	354	354	354	2,833	2,700	7.6	\$ 20.85	\$ 20.24	\$ 13.78	9,549
N&N Regular 1/6kg (Canada)	423	4,633	-	4,633	423	423	423	423	423	423	423	3,385	1,248	2.9	\$ 5.95	\$ 5.83	\$ 3.97	76,140
N&N Lean 8/1.8kg (Canada)	162	1,428	-	1,428	162	162	162	162	162	162	162	1,299	321	2.0	\$ 20.85	\$ 20.24	\$ 13.76	18,370
W.F. Variety Mix 8/2kg (Canada)	61	440	170	610	61	61	61	61	61	61	61	490	120	2.0	\$ 16.92	\$ 16.58	\$ 11.28	22,293
W.F. Variety Mix 1/6kg (Canada)	105	612	438	1,050	105	105	105	105	105	105	105	844	206	2.0	\$ 4.56	\$ 4.47	\$ 3.191	6,678
Super Saver Variety Mix 10/1.8kg (Canada)	-	65	1,935	2,000	200	200	200	200	200	200	200	1,600	400	2.0	\$ -	\$ -	\$ -	3,191

S 000120



NOV-23-99 08:40PM FROM:Lang Michener

4162508600

T-531 P.02/10 F-200

0003

Weis	Pet Food	Weis Weis Weis
Weis Variety 10/4 lb. Weis Variety 1/20 lb. @ \$7.99 Weis Total Pet Dry Car 6/3.5 lb.		
Harris Teeter	Pet Food	Harris Teeter
Harris Teeter Premium Blend 6/3.5 lb.		

S 000121

NOV-23-99 05:41PM

FROM-Lane Michener

4163600600

T-531 P.04/10 F-200

0004

## SCHEDULE -

U.S.A. -

BRANDED	CUSTOMER
Jerky Jerky 12/3 oz.  <i>Existing Pet Treat Product</i>	C&S Wholesale Olean Piggly Wiggly Super Valu
Sirloin Tips 12/6 oz.  <i>Existing Pet Treat Product</i>	Albertson's Brookshire C&S Wholesale Cohen Demoulas Fleming Furs Giant Golub Hannaford Merchants O.K. Grocery Olean Piggly Wiggly Richfood Scot Lad Seaway Shaws Super Valu Winn Dixie
Schnitzel 12/6 oz.  <i>Existing Pet Treat Product</i>	Albertson's Dollar General Fleming Golub Olean Super Valu Winn Dixie
Chewy Bones 12/6 oz.  <i>Existing Pet Treat Product</i>	Demoulas Marsh

Exhibit A

S 000122

67

NOV-23-99 06:41PM FROM:Lang Michener

KNOX LAW FIRM

4163608600

T-631 P.05/10 F-200

005

Munchiez 12/6 oz.	A.W.I. Demoulas Giant Golub Merchants O.K. Grocery Scor Lad
<del>Existing Pet Food</del> Nuggets & Nibbles 10/4 lb.	Brookshire Fleming Harris Teeter Merchants Piggly Wiggly Super Valu
<del>Existing Pet Food</del> Nuggets & Nibbles 5/8 lb.	Alberson's Fleming Igales Merchants Minyard Piggly Wiggly
<del>Existing Pet Food</del> Nuggets & Nibbles 5/8 lb. @ \$3.99	Winn Dixie
<del>Existing Pet Food</del> Nuggets & Nibbles 1/20 lb.	A.W.I. Akel Cohen Demoulas Fleming Merchants Olean Seaway
<del>Existing Pet Food</del> Nuggets & Nibbles 1/20 lb. @ \$7.99	Cohen Harris Teeter Scor Lad Super Valu
<del>Existing Pet Food</del> Nuggets & Nibbles 1/20 lb. @ \$6.99	Winn Dixie

S 000123

ETL

S 000124

NOV-23-98 05:42PM FROM: Lang Michener

KNOX LAW FIRM

4163608600

T-631 P.07/10 F-200

0007

Me & My Dog 10/4 lb. @ \$1.99		Demoulas Fleming Super Valu
Pet Food		
Love My Car 6/3.5 lb.		Demoulas Fleming Marsh Richfood Scot Lad Seaway
Pet Food		
Petsmart		
Healthy Treats Veg. Bones 12/4.5 oz. Healthy Treats Veg. Bones 12/7.1 oz. Pet Treat		Petsmart Petsmart
Food Lion		
Food Lion Chewy Bones 12/6 oz. Food Lion Beef n Cheese 12/6 oz. Food Lion Bite Size 12/6oz. Food Lion Variety 10/4 lb. Food Lion Variety 5/8 lb. Food Lion Variety 1/20 lb. Food Lion Cheese Burger 36/6 oz. Food Lion Beef Burger 6/72 oz. Food Lion Cheese Burger 6/72 oz.	Pet Treat Pet Food Pet Treat	Food Lion Food Lion Food Lion Food Lion Food Lion Food Lion Food Lion Food Lion Food Lion
BiLo		
BiLo Beef n Cheese 12/6 oz. BiLo Sausage 12/6 oz. BiLo Variety 10/4 oz. ViLo Variety 1/20 lb. BiLo Premium Blend 6/3.5 lb.	Pet Treat Pet Food	BiLo BiLo BiLo BiLo BiLo
Richfood		
Richfood Bite Size 12/6 oz. Richfood Sausage 12/6 oz. Richfood Variety 10/4 lb. Richfood Variety 1/17.6 lb. @ \$7.99 Richfood Premium Blend 6/3.5 lb.	Pet Treat Pet Food	Richfood Richfood Richfood Richfood Richfood

S 000125

Glu

NOV-23-88 05:42PM

FROM: Lang Michener

4163608600

T-591 P.08/10 F-200

10008

Hannaford		
Hannaford Chewy Bones 12/6 oz.	Pet Treat	Hannaford
Hannaford Beef & Cheese 12/6 oz.		Hannaford
Hannaford Variety 1/20 lb.		Hannaford
Hannaford Cheese Burger 36/6 oz.		Hannaford
Hannaford Cheese Burger 6/72 oz.		Hannaford
Southern Home		
Southern Home Bite Size 12/6 oz.	Pet Treat	Brunos
Southern Home Beef & Cheese 12/6 oz.		Brunos
Southern Home Variety 10/4 lb.	Pet Food	Brunos
Southern Home Variety 1/20 lb.		Brunos
Southern Home Lean Variety 8/4 lb.	Pet Treat	Brunos
Southern Home Beef Burger 6/72 oz.		Brunos
Southern Home Cheese Burger 6/72 oz.		Brunos
Southern Home Beef Burger 36/6 oz.	Pet Food	Brunos
Southern Home Cheese Burger 36/6 oz.		Brunos
Southern Home Premium Blend 6/3.5 lb.		Brunos
Finast		
Finast Bite Size 12/6 oz.	Pet Treat	Tops
Finast Sausage 12/6 oz.		Tops
Finast Variety 10/4 lb.	Pet Food	Tops
Finast Variety 1/20 lb.		Tops
Finast Lean Variety 10/4 lb.		Richfood
Finast Lean Variety 1/20 lb.		Richfood
Finast Premium Blend 6/3.5 lb.		Richfood
Pet Club		
Pet Club Beef & Cheese 12/6 oz.	Pet Treat	Pet Club
Pet Club Sausage 12/6 oz.		Pet Club
Pet Club Variety 10/4 lb.	Pet Food	Pet Club
Pet Club Variety 1/20 lb.		Pet Club
Pet Club Beef Burger 6/72 oz.	Pet Treat	Pet Club
Pet Club Cheese Burger 6/72 oz.		Pet Club
Pet Club Deli Cat 6/3.5 lb.		Pet Club

Hannaford  
Hannaford  
Hannaford  
Hannaford  
HannafordBrunos  
Brunos  
Brunos  
Brunos  
Brunos  
Brunos  
Brunos  
Brunos  
Brunos  
BrunosTops  
Tops  
Tops  
Tops  
Richfood  
Richfood  
RichfoodPet Club  
Pet Club  
Pet Club  
Pet Club  
Pet Club  
Pet Club  
Pet Club

S 000126

11/23/05  
NOV-23-05 05:42PM FROM: Lang Michener

4163608500

T-531 P.08/10 F-200

Walmart	
ACTR1UM Biscuits - Skin & Coat 6/330g ACTR1UM Biscuits - Energy Boost 6/330g ACTR1UM Biscuits - Echinacea 6/330 ACTR1UM Biscuits - Shark Cart. 6/330g ACTR1UM Biscuits - Digestive 6/330g ACTR1UM Bones 12/128g ACTR1UM Bones 24/64g ACTR1UM Dry - Highly Active 6/3.6kg ACTR1UM Dry - Highly Active 1/8.1kg ACTR1UM Dry - Highly Active 1/18kg ACTR1UM Dry - Normally Active 6/3.6kg ACTR1UM Dry - Normally Active 1/8.1kg ACTR1UM Dry - Normally Active 1/18kg ACTR1UM Dry - Moderately Active 6/3.6kg ACTR1UM Dry - Moderately Active 1/8.1kg ACTR1UM Dry - Puppy 6/3.6kg ACTR1UM Dry - Puppy 1/8.1kg	Walmart Walmart Walmart Walmart Walmart Walmart Walmart Walmart Walmart Walmart Walmart Walmart Walmart Walmart Walmart Walmart Walmart
Harrison	
Titan Dry Dog 1/20kg Titan Dry Cat 1/20kg	Harrison Harrison
Holistic Gold	
All Natural Adult Dry Dog (Bulk) All Natural Puppy Dry Dog (Bulk) All Natural Dry Cat (Bulk)	Holistic Gold Holistic Gold Holistic Gold
Multi-Mar	
Variety Mix 10/1.8 kg	Multi-Mar

S 000127

GTR



NOV-23-99 05:43PM

FROM: Lang Michener

4153608600

T-531 P.10/10 F-200

0010

Safeway / Von's	
Von's Beef Burger 6/72oz Von's Cheese Burger 6/72oz Safeway Beef Burger 6/72oz Safeway Cheese Burger 6/72oz	Von's Von's Safeway Safeway

S 000128

*6/11*

SCHEDULE "B"

Final

S 000129

*Gaines Pet Foods*

*Volume / Pricing Models for Pet Life and Dad's*

*November 23, 1999*

### Assumptions:

1. All sales volumes are based on YTD weekly trends. Actual weekly sales will vary depending on the timing of orders.
2. Sales projections are based on current trends and do not reflect any changes in the marketplace.
3. The weekly volumes and projections are strictly a planning tool. Weekly deviations may be significant, however in total the volumes are expected to be reasonable.
4. All volumes are in cases.
5. All dollars are in US\$.
6. Pricing to Pet Life and Da 1's is 68% of Gaines current net selling price (selling price less cash discounts).
7. Pricing for the newer SKUs (Titan, Supersaver) is still in progress and will be forwarded when complete.
8. Production has been scheduled to achieve the following inventory levels at January 14:
  - ☐ Single extruded treats - 2-3 weeks
  - ☐ Dual extruded treats - 8-12 weeks
  - ☐ Variety - 1-2 weeks
  - ☐ US burger - 1-2 weeks
  - ☐ Soft-moist - none
  - ☐ Top Choice - 4-6 weeks
  - ☐ Dry Cat - 3-4 weeks
9. Variety production will be complete by December 20. The EDL bundler and cat line can be removed after that date.
10. No production has been planned for Actrium (Walmart). Any requirements can be scheduled in place of Variety but only until December 20. Variety inventories would then be reduced accordingly (possibly to zero).

S 000130

**Garden Pet Foods**  
**Volume / Pricing Models for Pet Life**

**Volume In Cases**

	Aug Week TRD	Opening Inventory	Scheduled Production	Total Available	Sales Nov 22-25	Sales Nov 25-3	Sales Dec 6-10	Sales Dec 13-17	Sales Dec 20-24	Sales Dec 27-31	Sales Jan 3-7	Sales Jan 10-14	Total 8 weeks	Inventory @ Jan 14	# weeks Inventory	Current Price	Current Net Price	Price to Pet Life	Total Revenue
Jerky Jerky 12/6oz	142	491	929	1,420	142	142	142	142	142	142	142	142	1,133	287	2.0	\$ 7.95	\$ 7.79	\$ 5.30	7,523
Sirloin Tips 12/6oz	1,416	2,252	26,068	28,320	1,416	1,416	1,416	1,416	1,416	1,416	1,416	1,416	11,332	16,988	12.0	\$ 8.25	\$ 8.09	\$ 5.50	155,698
Schnitzel 12/6oz	1,114	8,216	2,925	11,140	1,114	1,114	1,114	1,114	1,114	1,114	1,114	1,114	8,909	2,231	2.0	\$ 7.95	\$ 7.79	\$ 5.30	59,018
Chewy Bones 12/6oz	65	199	451	650	65	65	65	65	65	65	65	65	524	126	1.9	\$ 6.95	\$ 6.81	\$ 4.63	3,010
Munchiez 12/6oz	270	1,353	4,047	5,400	270	270	270	270	270	270	270	270	2,157	3,243	12.0	\$ 7.95	\$ 7.79	\$ 5.30	28,609
Food Lion Chewy Bones 12/6oz	287	1,200	1,203	2,403	241	241	241	241	241	241	241	241	1,925	478	1.8	\$ 7.45	\$ 7.30	\$ 4.96	11,930
Food Lion Beef n Cheese 12/6oz	278	2,036	2,986	5,022	251	251	251	251	251	251	251	251	2,008	3,014	10.8	\$ 7.45	\$ 7.30	\$ 4.96	24,933
Food Lion Bite Size 12/6oz	278	1,074	3,930	5,004	250	250	250	250	250	250	250	250	2,000	3,004	10.8	\$ 7.45	\$ 7.30	\$ 4.96	24,843
BiLo Beef n Cheese 12/6oz	104	1,154	926	2,080	104	104	104	104	104	104	104	104	631	1,249	12.0	\$ 7.50	\$ 7.35	\$ 5.00	10,396
BiLo Sausage 12/6oz	114	1,163	-	1,163	114	114	114	114	114	114	114	114	912	251	2.2	\$ 7.50	\$ 7.35	\$ 5.00	5,813
Richfood Bite Size 12/6oz	78	1,083	477	1,560	78	78	78	78	78	78	78	78	627	933	11.9	\$ 7.60	\$ 7.45	\$ 5.06	7,901
Richfood Sausage 12/6oz	85	425	425	850	85	85	85	85	85	85	85	85	679	171	2.0	\$ 7.60	\$ 7.45	\$ 5.06	4,305
Hannaford Chewy Bones 12/6oz	97	770	200	970	97	97	97	97	97	97	97	97	777	193	12.0	\$ 6.65	\$ 6.53	\$ 4.44	11,806
Hannaford Beef & Cheese 12/6oz	133	601	2,059	2,660	133	133	133	133	133	133	133	133	1,066	1,594	12.0	\$ 6.65	\$ 6.53	\$ 4.44	4,305
Southern Home Bite Size 12/6oz	36	39	681	720	36	36	36	36	36	36	36	36	289	431	11.9	\$ 8.25	\$ 8.09	\$ 5.50	3,958
Southern Home Beef & Cheese 12/6oz	27	480	60	540	27	27	27	27	27	27	27	27	217	323	11.9	\$ 8.25	\$ 8.09	\$ 5.50	2,969
Finast Sausage 12/6oz	89	190	1,590	1,780	89	89	89	89	89	89	89	89	712	1,068	12.0	\$ 7.50	\$ 7.35	\$ 5.00	8,896
Finast Beef & Cheese 12/6oz	90	998	-	998	90	90	90	90	90	90	90	90	721	277	3.1	\$ 7.50	\$ 7.35	\$ 5.00	4,988
Pet Club Sausage 12/6oz	124	1,015	1,465	2,480	124	124	124	124	124	124	124	124	994	1,486	12.0	\$ 7.95	\$ 7.79	\$ 5.30	13,139
Pet Club Beef & Cheese 12/6oz	290	1,650	1,250	2,900	290	290	290	290	290	290	290	290	2,321	579	2.0	\$ 7.95	\$ 7.79	\$ 5.30	15,364
Stop & Shop Chewy Bones 12/6oz	54	262	818	1,080	54	54	54	54	54	54	54	54	434	646	11.9	\$ 7.50	\$ 7.35	\$ 5.00	5,398
Stop & Shop Beef & Cheese 12/6oz	50	651	-	651	50	50	50	50	50	50	50	50	397	254	5.1	\$ 7.50	\$ 7.35	\$ 5.00	3,254
Stop & Shop Bite Size 12/6oz	34	244	436	680	34	34	34	34	34	34	34	34	271	409	12.1	\$ 7.50	\$ 7.35	\$ 5.00	3,399
Kash & Karry Chewy Bones 12/6oz	23	300	-	300	23	23	23	23	23	23	23	23	181	119	5.3	\$ 7.50	\$ 7.35	\$ 5.00	1,499
Kash & Karry Beef & Cheese 12/6oz	23	372	88	460	23	23	23	23	23	23	23	23	181	279	12.4	\$ 7.50	\$ 7.35	\$ 5.00	2,299
Kash & Karry Bite Size 12/6oz	205	25	435	460	23	23	23	23	23	23	23	23	181	279	12.4	\$ 7.50	\$ 7.35	\$ 5.00	2,299
Kroger Beef & Cheese 12/6oz	205	1,268	-	1,268	205	205	205	205	205	205	205	205	1,268	0	0.0	\$ 6.80	\$ 6.47	\$ 4.40	5,577
Kroger Bite Size 12/6oz	224	1,030	-	1,030	224	224	224	224	224	224	224	224	1,030	0	0.0	\$ 6.80	\$ 6.47	\$ 4.40	4,530
Kroger Chewy Bones 12/6oz	242	650	-	650	242	242	242	242	242	242	242	242	650	0	0.0	\$ 6.80	\$ 6.47	\$ 4.40	2,859
Smith's Beef & Cheese 12/6oz	47	300	640	940	47	47	47	47	47	47	47	47	379	561	11.8	\$ 6.95	\$ 6.81	\$ 4.63	4,354
Smith's Bite Size 12/6oz (Canada)	651	1,597	11,423	13,020	651	651	651	651	651	651	651	651	5,208	7,812	12.0	\$ 7.50	\$ 7.35	\$ 5.00	65,074
Sirloin Tips 12/170g (Canada)	493	3,460	1,470	4,930	493	493	493	493	493	493	493	493	3,945	985	2.0	\$ 7.50	\$ 7.35	\$ 5.00	24,840
Schnitzel 12/170g (Canada)	195	1,046	2,854	3,900	195	195	195	195	195	195	195	195	1,563	2,337	12.0	\$ 7.50	\$ 7.35	\$ 5.00	19,492
Munchiez 12/170g (Canada)	201	515	1,495	2,010	201	201	201	201	201	201	201	201	1,604	406	2.0	\$ 7.50	\$ 7.35	\$ 5.00	10,046
Chewy Bones 12/170g (Canada)	6	53	7	60	6	6	6	6	6	6	6	6	45	15	2.6	\$ 34.25	\$ 33.57	\$ 22.82	1,369
Chewy Bones 300/35g (Canada)	30	101	499	600	30	30	30	30	30	30	30	30	242	358	11.8	\$ 6.50	\$ 6.37	\$ 4.33	2,599
W.F. Dog Treats - Sirloin 12/170kg (Canada)	23	118	114	230	23	23	23	23	23	23	23	23	181	49	2.2	\$ 6.50	\$ 6.37	\$ 4.33	996
W.F. Dog Treats - Schnitzel 12/170kg (Canada)	20	596	-	596	20	20	20	20	20	20	20	20	163	433	21.3	\$ 6.50	\$ 6.37	\$ 4.33	2,582
W.F. Dog Treats - Mi. & Ch. 12/170kg (Canada)	24	131	109	240	24	24	24	24	24	24	24	24	193	47	1.9	\$ 6.50	\$ 6.37	\$ 4.33	1,040
W.F. Dog Treats - Jerky 12/170kg (Canada)	22	77	143	220	22	22	22	22	22	22	22	22	175	45	2.0	\$ 6.50	\$ 6.37	\$ 4.33	953
W.F. Dog Treats - Soft Bones 12/170kg (Canada)																			

S 000131